**Curriculum Vitae**

**Amit Chaturvedi**

439, Mohali ki Pour

Chobiya Parar, Kotwali Roadi

Mathura-281001

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| **Professional Synopsis:** |

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* **A rich experience of more than 09+ years as a top-ranked Marketing & Sales professional, known for ability to acquire knowledge of new products quickly and for converting business leads;**
* **Sales and marketing of knowledge of banking based products/services;**
* **Enthusiastic and accomplished Sales professional;**
* **Possess excellent interpersonal and negotiation skills with proven track record;**
* **A self-motivated professional with an objective to work in an organization that offers ample opportunities to grow.**

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| **PROFESSIONAL EXPERIENCE** |

**Axis Bank Ltd.**

Axis Bank Ltd is a leading private bank in India. In the year 2009, the company created another milestone by opening a Branch in Vrindavan, Dist Mathura.

* Working asAsst. Sales Manager (joined as a Business Development Executive) –Business Leads, Home/car loan, Client Servicing and Co-ordination
* Since March 2009 – Till date

### Key Responsibilities

* Driving Sales of entire Banking product portfolio of Branch in across the Mathura District.
* Responsible for converting new products and converting into business leads
* Responsible for sale of housing loan/car loan schemes/product
* Responsible for sales promotion of new products in Vrindavan region
* Responsible for handling/maintain relationship with all priority customers
* Ensure documentation and processing

### Few out of many Awards & Recognition

* **Certificate of Excellence**- in Q4 “Life ke SUPER STAR” March -2015
* **Certificate of Excellence** – in December carnival, December -2014
* **“Long Relationship”** by Axis Bank Lt. April-2014, Dehradun
* **Certificate for performance**- “Star performer**”**of Axis Bank Ltd F.Y – 2012-2013.
* **Certificate for performance**- “MEET THE CHAMPIONS**”**F.Y – 2010-2011.
* **Certificate of Excellence**- for Outstanding performance in North Zone President club,2010
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* **Recognition Trophy-** for outstanding achievement and Tireless efforts Sep,2010
* **Certificate for Outstanding Performance**- Saving Balance Star
* **Certificate of Top Achiever**- TIGER of JIM CORBETT
* **Certificate of Achievement –** “DABANGG” for Sep, 2010 Month
* **Certificate of Recognition –** for Life Insurance in June,2010 Month
* **Certificate of Appreciation-** Life Insurance Campaign July, 2010
* **Certificate of Achievement –** for Feb,10 month in life insurance Business
* **Participated in MDP for** Star performer of Axis Bank Ltd at Narsee Monjee Institute,Mumbai

**ICICI Prudential Home Insurance (off Role)**

ICICI Prudential Home Insurance is leading institution in Housing insurance segment.

* Held the position of Sales Executive- Client Servicing
* Since Jan2007 – February 2009

### Key Responsibilities

* Responsible for sale of housing loan scheme/product of ICICI Home Loans in Mathura
* Responsible for coordination with Builders for approval of their projects

**Bala Ji Home Finance (DSA of ICICI Home Finance Pvt Ltd**

One of the leading Direct Sales Associate (DSA) of ICICI Home Finance Pvt Ltd based in Mathura.

* Held the position of Sales Executive- Client Servicing
* Since October 2004 – December2006

### Key Responsibilities

* Responsible for Direct sale of ICICI Home loan to customers in Mathura/Agra region

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| **EDUCATION** |

* B.Com from Agra University
* SSC from U.P Board
* HSCCfrom U.P Board
* One Year Diploma in Computer Hardware from A-SET, New Delhi

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| **COMPUTOR PROFICIENCY** |

* MS Office, tally, Internet etc

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| **PERSONAL DETAILS:** |

* **Father’s Name** : Sh. D.L.Chaturvedi
* **Date Of Birth** : 18 Feb, 1982
* **Sex** : Male
* **Marital Status** :Married
* **References** : On Request

Signature:

Date:………………………

Place:…………………………